

Corporate travel *with a personal touch*

Travel Bliss is a very personal service,
tailored precisely to your needs.



TRAVEL

BLISS

The Business Travel Specialists



Established in 2007, Earthscape Travel is synonymous with all that's best in travel. An independent agency, who are large enough to compete but small enough to care. Currently, expanding its operations, a new team is build to serve business travel with the same personal touch, we call it **TravelBliss**.

We provide a first class, friendly service at competitive prices. **Travel Bliss** is a very personal service, tailored precisely to your needs, and yet we can boast a truly global reach.

Our customers tell us they want experienced consultants who are able to assist them with every aspect of their travel itinerary. With **TravelBliss**, that's exactly what you get - consultants who are dedicated to getting the right results.

**So sit back, relax
and enjoy the journey...**



Why TravelBliss?



- Do you know who will be dealing with your travel arrangements?
- Do they know your preferences, your needs, do they even know your name?
- Do you know their name?
- Can you guarantee you get a wide selection of options at the most competitive prices every time?

TravelBliss clients can say 'yes' to all these questions. That's the TravelBliss difference.

Meet your own contact

As a customer you will be assigned an individual consultant. They get to know you, your business and develop a full understanding of your needs. Very often this means we can preempt your requirements. Even outside office hours we are here for you, as our 24-hour service is manned by our own consultants, not a remote call centre with anonymous service.



Our experience benefits you.

It's a personal approach and it works. We have grown year on year, not bad when you consider that the vast majority of our new business comes via personal recommendations. Our consultants started long before the computerized reservations system did all the work for them, so when you ask if our consultants understand how to get the most out of your travel budget you will hear a resounding yes! Whatever you need we can advise the most convenient and cost effective options.

You are in safe hands.

We are fully bonded, which means you are fully protected. We are members of the local trade associations — HATA, SETE— you can rest assured that your trip is protected.

The numbers all stack up in your favor: 400 airlines, 175.000 hotels, 28 car rental companies and other auxiliary services all at our fingertips. We have available many alternatives so you will always receive the very best pricing options matching your standards.



Savings without cutting service.

The real beauty is that we can offer the very best in customer service levels and save you money at the same time. We know that for any business flexibility, speed, efficiency and cost are key factors and we always have a solution to suit your needs. Overall our customers get discounts against full published fares. However, perhaps the most telling comparison for a year on year saving is the average 7.5% against the fares they normally purchased. Enjoying better service!



Time Saving Technology.

Of course to tap into the latest travel information we have to have the very latest technology at our fingertips. From storing specific traveler requirements through to monitoring the changes in your travel program, we ensure we have up to the minute technology.

The savings you make in time add up. We save hours storing your details, researching all the options and then emailing them to you. We calculate that we save the average customer 2 hours for every of their booking — if you make 20 trips a year that is 5 working days saved.

Our price promise.

We do not just book a ticket when you ask. We book the seat and continuously trying to find the best fare until take off! Just try to find someone to match this service!

Don't just take our word for it.

Find out why all the past years **EarthscapeTravel** and now **Travel Bliss** can boast such great customer retention by reading our testimonials.

Our Services



Air

Here at TravelBliss we offer our customers an unbeatable combination – great value and incredible flexibility.

Our experience means you receive the best pricing options from the more than 400 airlines we can choose from — and these include web airlines.

However, the real TravelBliss difference is our expert consultants. They know just what to do to get you the best fares in combination to sensible itineraries.

We know that businesses need to get the most out of their travel budgets and time. We also know you need a professional travel service, with informative, efficient, responsive people you can turn to.

Competition is fierce but we manage to find the most competitive fares because we are in contact with our suppliers every day and always press for some better rates. This relationship means that in addition to the savings we achieve, we are best placed to discover any special upgrades, offers or incentives to make your trip even better. Clients come back to TravelBliss time and time again because we advise the best and most cost effective options.

Did you realize that how much you pay for a flight can be down to the individual working on your itinerary? That's why at TravelBliss we always cross check a price before offering you the options. Often we can save additional costs as we keep on checking right up until the ticket is issued. This could lead to an additional saving of up to €300 on your ticket.

Hotels



You will never be short of hotel options with TravelBliss.

We offer a choice of more than 175,000 hotels of great value and our consultants have knowledge of most destinations under the sun. So whether you require 5 star luxury in Sydney or have budgeted for a Premier Inn in Pokara Nepal we can assist every step of the way. You will receive an instant confirmation and you have the options to settle direct or we can book hotels on your behalf.

But the TravelBliss team can offer a great deal more. We can analyze your hotel spend to see if there are any further opportunities for better rates. Speak to us to find out how to really add value to your hotel negotiations and to get more for your travel budget.

The technology we use ensures that any rates publicly available on the internet are available through our computer system, so there is no need to check multiple internet sources for the best hotel rates. When we make bookings we are prompted, this alerts us to specials and premium add-ons such as free breakfast, room upgrades and free parking.

Our Services



Rail and Eurostar

You may discover that rail is the most convenient way to travel between cities in Europe, saving time waiting at airports, and taking you on to your final destination.

At TravelBliss we have all the Rail and Eurostar options covered. Our team can make reservations for you anywhere in the world. We can book your UK, European and International Rail tickets. Rail technology is becoming more advanced so we can offer e-ticketing, tickets to be posted to you direct or collected from a station of your choice.



Management Information

We won't bombard you with reports, but we will summarize and analyze your travel spend in a clear and transparent way to ensure you are getting the most from your travel budget.

Our management information system is able to produce simple reports from individual passenger spend to fully detailed department and cost centre breakdown. However, if you would like particular information included in your report this can be tailored to your individual needs.



24 Hour Support

Our 24 hour service is another reason why we stand out from our competitors No matter what the problem is — the weather, a strike, a missed connection or even a medical emergency — we are ready to help you. Each consultant has 24 hour access to your reservations enabling them to change and book flights instantly. Day or night, you will find a friendly and familiar voice on the other end of the phone and we will be there to help you.



Passport and Visa

If you need help with passport or visa requirements, we are there to assist you.

Wherever your destination, your consultant can tell you exactly what you need and how to go about applying for your passport or visa. We can put your mind at rest by offering up to the minute advice on all your requirements, costs and timescales. As rules and regulations continuously change on a month by month basis, we try to have all the up to date information. Not only this but we are able to have passports and certain visa's fast tracked making sure you have the relevant documents back in time for your trip.

Our Services



Corporate Travel Healthcheck

When did your travel budget last have a medical?

By changing the smallest detail can have a huge impact on your travel spend and by having a regular check up it will ensure that we can work together to account for every last travel penny. Let [TravelBliss](#) give your travel budget a clean bill of health.



Account Management

We want to make sure you receive a personal service beyond compare, which is why we assign each client their own consultant. Your consultant will learn to understand your specific travel policy and travel pattern inside and out. That said, all consultants have a general knowledge of every client to ensure that there is continuity across the board. By working in this way we find that there are few or no issues, leaving us free to concentrate on working to suggest improvements to travel policy or advising on ways to further save money on your travel budget. Communication is key, with regular feedback this ensures we all have the same goal in mind.



Travel Policy Advice

We have over 50 years combined experience in travel and in Internal Control making us able to consult our customers on their travel policies.

That's an awfully powerful resource at your disposal when a modification to your policy could save thousands of Euros on your travel budget. We will be happy to analyze your current travel policy and see how we can save you money.



Cost and Time Savings

With a choice of over 400 airlines (including web airlines), 76,000 hotels; 28 car rental companies, you will always receive the very best pricing options.

We are well placed in the industry to have amongst the best deals with our suppliers. But that's not all: we also compare a range of other options, so you don't miss out on the very best price for your itinerary. Overall our customers saved substantial percentage of their budget against full published fares.

Don't think good service can't make savings too as our new customers have managed to save on average 7% on their current fees. We calculate that we save the average customer 2 hours for every booking — if you make 20 trips a year that is 5 working days saved.

Our Services



Car Hire

Whether you need to hire a luxury car to make the right impression or simply a fuel-efficient car to get you from A-to-B, we have every option covered.

Our car rental system compares all the rental companies at your destination to make sure we are getting the most cost effective option for the vehicle you need.

We can also arrange any additional extras such as satellite navigation, additional drivers, extra insurance cover or even one way rentals to ensure that your trip is as stress free as possible. With instant confirmation car hire has never been so simple.



TripCase Connect

We strive to make our Customers' travel experience as smooth as possible every day.

With TripCase, a free web and mobile traveler-focused platform from Sabre Red Service Suite, you can access documents on your smartphone or by visiting the TripCase website. You also receive flights alerts and a valuable assortment of tools to help you through the different elements of your trip. It is now easy to share itinerary and keep friends and family updated of your trip information.

Stay connected to your employees and gain insight into details of fragmented corporate travel with a single itinerary management solution. Gain a deeper understanding of traveler activity with reporting dashboards.



Airport Services

If your travel plans mean a long wait at an airport we can pre-book a business lounge for you.

That way you can either relax in comfort or make the most of valuable work time. We can also arrange airport parking, valet parking or even an airport hotel. We can also ensure that the first and final leg of your journey is stress free by arranging your airport transfers, where a driver will meet you on arrival and have you on your way in no time at all. Naturally you'll find all our airport service options competitively priced.

Our Services



Traveller Tracking and Travel Advice

In a complex world it is important that each company knows exactly where their travelers are at any given time.

When any emergency occurs we can use our system technology to swiftly locate and assist any traveler in any high-risk area. Should any client have any questions on a particular country or destination we are able to offer the most up to date advice from injections & inoculations' to local restaurants and train stations. We can even help keep company insurance premiums to a minimum by reporting on time spent and areas visited by individual travelers.



Online Booking

With our online booking system you can compare all options so you can make an informed choice by your own.

It's that simple. Make point-to-point bookings within a couple of minutes and receive instant confirmation. It's a fast and effective way to work. Searching for your Hotel might be something that you want to do by your own. So you have the opportunity to use the highly competitive online booking at www.hotel.travelbliss.gr while you still enjoy our personal assistance when help is needed for changes cancellations or other extraordinary requests.

Hotels and car hire can be chosen by company or by type of room or car you require. The best thing about our system is that no rate is hidden you can see promotional, rack or our special rates.

In addition to this all your corporate policy and traveler information can be managed, so whether you book through the team or online on our web page you receive the same personal service.



Conference, Events and Incentives

TravelBliss service extends to conferences, events and staff incentives.

We can arrange every aspect of a conference or event to ensure you have the most productive and effective meeting. Our experience is used by some of the Greece's leading pharmaceutical companies as the ideal encouragement to their sales team or to arrange for group of Doctors attending medical conferences. If you need ideas on or incentive programs then speak to one of our consultants.

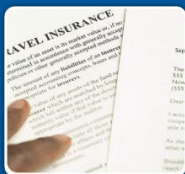
Our Services



Ferries

If you need a ferry our consultants can help.

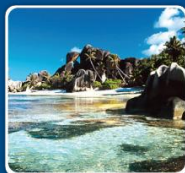
With some Ferry companies not operating all year round it is not always the simplest of tasks. Our consultants are able to see which crossings are currently operating, on a daily basis. And with accounts with all Ferry companies a crossing is easily booked; sometimes even when everything's sold out.



Travel Insurance

We arrange for the best insurance prices available.

With so many different insurance companies to choose from, make sure you are getting the best travel cover for your trip. Quite often, if you are making more than one trip a year then an annual policy would certainly be more cost effective than arranging insurance on a trip by trip basis.



Holidays

TravelBliss isn't just here for your business travel, we will also happily arrange all your holiday needs too.

You'll still get the same level of professionalism and the access to great deals, but our leisure team also has lots of expert knowledge and time saving tips to pass on too. Of course, thanks to our long-standing travel experience, we have preferred rates with hotels, airlines and car hire companies across the world. As an independent travel agent, we have direct access to all the major tour operators, offering competitive prices, as well as our own negotiated rates.

As well as traditional package holidays, you can tap into our knowledge and resources too. We will happily tailor-make your perfect holiday itinerary. So, whether you'd like to take a romantic weekend break in Europe; to visit relatives in Canada; celebrate one of life's milestones with a Caribbean Cruise, or live extraordinary traveling experiences in Nepal, Tibet or Bhutan, we can make it happen.

Don't just take our word for it



TravelBliss don't just give you what you ask for, they come up so many different alternatives which more often than not save time and more importantly money!"

C.M., President, ddSynergy SA

"We are in the same business and we know how hard it is. Our personnel travel all over the Balkans and our itineraries are not the easiest to handle. This, combined with the added fact we continually change itineraries and then change them again, doesn't make us one of **Earthscape's** easier clients. However, we are always met with a polite and professional response."

E. K., Marketing & Sales Manager, HERZ Hellas SA

"I am pleased to add our support and to say how much we appreciate the help and assistance we receive from **TravelBliss** and I would recommend their prompt and efficient service to anyone else. We know since we checked that the prices we pay are extremely competitive, and even if we have to arrange our travel at the last minute we feel that nothing is ever a problem."

M.T., Development Director, Grecian Magnesite SA

"We use **Earthscape** Travel because of the availability of their consultants and their professionalism. I don't know how you keep finding us such good prices time and time again in such a short space of time, for those ever changing groups of our promotional activities. Thank you!"

Buyer, HTC Europe

"In this current global climate where everyone is complaining about the economy and bad service, **TravelBliss** stands out for their handling of our travel needs."

A.G., General Manager, COWA Hellas SA

"We are confident that EarthscapeTravel provide us with the most competitive prices for air fares, prompt information and guidance on some of the difficult countries JenBulk visit. Their out of hours service is excellent, we know whatever the time, day or night, someone from **Earthscape** can be contacted."

N.B., Manager, JenBulk LTD

"It's great to have a company who do all the legwork and trust them to get the best deal. Also, the 24/7 service is beyond compare. I can't but recommend the **Earthscape Travel** team."

Y.T., Manager ELSCAN SA

"We are in regular contact with **TravelBliss** who are thoroughly professional and are a model of personalized service. Thank you for your continuing hard work!"

M.M., Director, ROCA HELLAS

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